

Prospective Client Referral Form

Company Name: _____

Contact Person: _____

Position: _____

Contact No: _____

Number of Guards: _____

Duty Hours: _____

Referred by: _____

Contact No: _____

SAMPLE COMPUTATION

- ₱ 30,000 (net of VAT) x 3 months x 10 guards x3%
- Equals to **₱27,000.00**

MARKETING GROUP

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**ALL NATION SECURITY
& Investigation Services, Inc.**



**Would you like to earn
CASH INCENTIVES?**

**REFER A CLIENT
and
JOIN OUR
MIP!!!**



Marketing Incentivation Program (MIP)

aims to:

- Motivate and encourage individuals to help in our marketing efforts through sourcing and referring of prospective clients.
- Recognize the efforts of the individuals whose referred clients have been contracted by rewarding them with corresponding cash incentives.

Who are qualified to participate?

- All Nation and Ultra employees and other interested individuals, except the company officers.

How do we participate?

- If any individual wants to refer a prospective client, they have to fill out the Prospective Client Referral Form and submit it to All Nation Security Marketing Group.
- OR... He can call or text any personnel in the Marketing Group at their respective telephone numbers listed in this primer.
- The Marketing Group will then submit a proposal letter together with other pertinent documents to the prospective account.

When can I get my Cash Incentive?

- A participant will be rewarded with a one-time cash incentive for each account contracted that lasts for at least three months. The corresponding cash incentive will be awarded to the participant one month after the date of initial payment.
- Subsequent posting of additional guards will not be considered in the computation of the cash incentives.

What are accounts excluded?

- Any company or institution that publishes its bidding for security requirements in any newspaper or Phil-GEPS
- "Walk-in/Phone-in" prospective clients.

How is the cash incentive computed?

- Amount of Contract Rate (net of VAT) x 3 months x number of guards initially posted x3%

**"You don't build a business;
You build people; and the
people build the business" –
CX Journey**

**"Coming together is a beginning;
keeping together is progress;
workingtogetherissuccess"–
Henry Ford**

**DO A REFERRAL,
AND GET PAID
FOR YOUR
GOOD DEED...**

